

Huron Valley Numismatic Association Members' Bourse Program Handbook

I. What is the Members' Bourse Program?

At one or more meetings each year, the Club Auction is replaced by a Members' Bourse. In the Club Auction, prospective purchasers bid against each other until the highest price is reached, and the seller pays a commission to the club. At the Members' Bourse, members display and sell their numismatic items to one another at a negotiated price, and the club takes no seller's commission.

II. Who is in charge of the Members' Bourse and what does (s)he do?

The Program Chair is in charge of the Member's Bourse, and (s)he:

- A. Sets the date(s) for the Members' Bourse. The date(s) should be announced at a club meeting and posted on the club web site at least two months in advance to give members plenty of time to identify and price items they want to offer for sale
- B. Disseminates the Members' Bourse guidelines. Written instructions should be passed out at the club meeting prior to the meeting with the Members' Bourse program, and should be emailed with a meeting reminder to members two weeks prior to the meeting with the Member's Bourse program. (See Attachment A for an example.)
- C. Asks members who are going sell coins to reserve table space.
- D. Sets-up the meeting site for the Members Bourse. For example, eight 6' x 3' tables could be set up around the meeting room, and each could be divided in half vertically with masking tape into three 3' sq.' sections. This would provide 18 3' square areas in which 18 members – each with a name plate (see Attachment B) - could display their numismatic items for sale.

E. Returns the room to its original set-up

Created by Al Raddi and Ernie Nagy 10/2015

Revised _____

Attachment A

Huron Valley Numismatic Society

Members' Bourse



At our _____ meeting, our program will be a Members' Bourse. Instead of our usual Club Auction, members will have an opportunity to display and sell numismatic items to one another at a negotiated price. The club will not take a seller's commission.

Each member seller will have about 9 square feet of table space to display as many numismatic items as (s)he would like to sell. And members will have about 45 minutes during the meeting to view and purchase items.

Members can set-up their display of items for sale before the meeting starts (doors open at 6:30 and the meeting starts at 7:00 PM) or during the sales period during the meeting – which will be from about 7:30 to 8:15 PM.

If you have questions, contact _____ at _____.

Attachment B

For Sale by
Dan S.

For Sale by
Jim M.

For Sale by
Reg N.